

09 March 1999

BHI Corporation Announces Third Quarter Earnings Per Share Of \$0.79

OneSource Boosts Revenues and Improves Margins

Belize City, Belize, March 9, 1999 – BHI Corporation (NASDAQ: BHIC), a leader in the outsourced facilities services sector in North America, reported revenue of \$203.3m and net income from continuing operations of \$8.9m for the three months ended January 31, 1999. Diluted earnings per share for the quarter was \$0.79. Revenue and net income from continuing operations for the nine months ended January 31, 1999, were \$586.8m and \$25.3m respectively. Diluted earnings per share for the nine months was \$2.25.

Highlights of the third quarter included a new name for the facilities services division – OneSource – reflecting the company’s business strategy to offer its customers a complete range of facility services through one single source. OneSource achieved net sales growth of 5% through both internal growth and small acquisitions and continued to improve margins. The operating margin for the current quarter was 2.8% compared to 2.0% and 2.3% in quarters one and two, respectively.

Commenting on the results, BHI’s Chief Executive Officer, Michael A. Ashcroft, said: “The third quarter was marked by significant progress on all major fronts. Sales momentum has increased and we won several important facilities services contracts during the quarter. At the same time, customer retention has improved significantly as a result of service quality improvement, a restructuring of the work force and new incentivization schemes which are designed to reward customer retention successes. Our acquisitions program remains steady, selective and successful. We continue to focus on acquisitions that increase market share, add management talent and add new services.”

Mr. Ashcroft added:

“As we continue to focus on growth and profitability, we have also taken steps to make BHI more attractive to the widest possible investment audience by granting voting rights to the ordinary shares. Our core financial services business in Belize continues to be a strong performer.”

Facilities Services

BHI changed the name of the facilities services division from ISS to OneSource in January to emphasize the company’s business strategy of providing a full range of services. This market-driven strategy responds to market needs for “one-stop shopping” and will simplify the procurement process for facility managers nationwide.

OneSource achieved revenue of \$203.3m for the three months ended January 31, 1999 (1998 – \$194.1m), an increase of 5%, bringing revenue for the first nine months to \$586.8m. The sales increase reflects the success of internal efforts to win new business and to retain existing business as well as contributions from previously announced small acquisitions. In addition, a program earlier in the year to weed out unprofitable business was successful and the amount of cancelled business was significantly reduced during the third quarter. Improvements in both the gross margin and the operating margin reflect ongoing efforts to streamline all purchasing functions and positive impacts from quickly integrating acquisitions.

A concentrated sales effort at OneSource from the new management’s sales teams paid off during the third quarter. Important new accounts include contracts to provide janitorial/cleaning services at facilities of major corporations such as Dupont, Ford Motor Co., Dow Jones and TCI (Telecommunications, Inc.), as well as a contract to clean Landmark

Towers, a premier office building in Cleveland, OH.

The OneSource call center has expanded to serve customers in the Southeast, outside of Florida, and new customers are automatically offered the call center service as part of our standard sales presentation. The service will be offered to the rest of the customer base during 1999. BHI Security Services continues to expand geographically, principally in New Jersey and Pennsylvania, and has begun marketing security services to business and residential customers in the suburbs of Baltimore and Washington D. C..

In February, 1999, OneSource completed the acquisition of Hudson Shatz, the leading commercial painting contractor in the Northeast. The acquisition will contribute \$25 million in annual revenue and, importantly, added a new service to OneSource's offerings to the rest of the customer base, beginning immediately in the Northeast. This brings the number of acquisitions completed since September 1998 to 12, adding a total of approximately \$85 million in annual revenue in 1999.

Financial Services

Income from Financial Services increased 18% to \$3.3m for the three months ended January 31, 1999 (1998 - \$2.8m).

Income from Financial Services for the nine months ended January 31, 1999 increased 23% to \$8.7m (1998 - \$7.1m). The results for the nine months reflect a 16% increase in net interest, driven by a 12% increase in the average loan portfolio of The Belize Bank combined with an increase in the net interest margin. Non-interest income continued to grow strongly and was up 21%, mainly reflecting growth in both banking and International Financial Services.

As part of the strong growth in International Financial Services, the number of international business companies formed increased 175% in the nine months compared to the prior year. Belize International Services Limited continued its strong performance. In the nine months ended January 31, 1999, 2,262 companies (up 68%) and 675 ships (tonnage up 20%) were registered. As of January 31, 1999, there were 9,542 companies and 4,153 ships registered.

Equity Investments

BHI's principal equity investments are 26% of Belize Telecommunications Limited and 23% of the NUMAR Group, which has interests in agro-processing and distribution.

BHI Corporation is a leader in the outsourced facilities services sector in North America and provides janitorial, landscaping, security services, commercial interior painting services, general repair and maintenance and other specialized services to more than 10,000 commercial, institutional and industrial accounts. The company also owns and operates selected businesses in Central America.

There will be a conference call with management today, Tuesday, March 9, at 10:30 am Eastern Standard time. To participate, please call 1-800-289-0493 and ask for the BHI Corporation conference call.

Forward Looking Statement

Certain statements in this press release constitute "forward looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. In particular, statements contained herein regarding expectations with respect to future revenue and business expansion, are subject to known and unknown risks, uncertainties and contingencies, many of which are beyond the control of BHI, which may cause actual results, performance or

achievements to differ materially from anticipated results, including, among others, overall economic and business conditions, the demand for BHI's services, competitive factors, regulatory approvals and the uncertainty of consummation of future acquisitions. Additional factors which may affect BHI's business and performance are set forth in BHI's filings with the Securities and Exchange Commission.

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Note: This and other press releases are available through Company News On Call by fax; call 800-758-5804, extension 114380, or at <http://www.prnewswire.com>.

BHI Corporation

Financial Information
Summarized Consolidated Statements of Income
(unaudited)

US dollars in millions except per share data

	3 months to January 31, 1999	9 months to January 31, 1999
Non-Financial Services		
Net Sales	203.3	586.8
Cost of Sales	(174.7)	(509.7)
Selling, general and administrative expenses	(22.9)	(63.1)
Operating income - Non-Financial Services	(5.7)	14.0
Financial Services:		
Interest income	6.3	18.1
Interest expense	(2.4)	(7.0)
Non interest income less expenses	(0.6)	(2.4)
Operating income - Financial Services	3.3	8.7
Total operating income	9.0	22.7
Associates	2.2	7.6
Hurricane reserve	(0.5)	(1.0)
Interest income	0.2	1.2
Interest expense	(1.2)	(3.0)
Income before income taxes	9.7	27.5
Income taxes	(0.6)	(1.7)
Income after income taxes	9.1	25.8

Minority interests	(0.2)	(0.6)
Income from continuing operations	8.9	25.2
Income from discontinued operations	-	0.1
Net income	8.9	25.3
Diluted earnings from continuing operations per share	\$0.79	\$2.25

BHI Corporation
Financial Information
Summarized Balance Sheets (unaudited)
US dollars in millions

	January 31, 1999	April 30, 1998
Assets		
Non-Financial Services		
Current Assets:		
Cash and cash equivalents	16.9	44.4
Trade accounts receivable	101.5	85.7
Inventories	2.0	2.2
Assets held for disposal	12.4	12.9
Other current assets	12.8	12.2
Total Non-Financial Services current assets	145.6	157.4
Premises and equipment	13.1	16.4
Associates	61.1	57.6
Goodwill and other intangibles	141.2	114.5
Other long-term assets	1.4	2.3
Total Non-Financial Services assets	362.4	348.2
Financial Services		
Cash, cash equivalents and due from banks	13.8	14.1
Interest-bearing deposits with correspondent banks	15.5	27.1
Loans (net of unearned income and allowance for loan losses)	140.1	116.4
Other assets	20.8	8.2
Total Financial Services assets	190.2	165.8
Total Assets	552.6	514.0

BHI Corporation
Financial Information Summarized Balance Sheets
(unaudited)
US dollars in millions

January 31, 1999	April 30, 1998
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Liabilities and shareholders' equity		
Non-Financial Services		
Current liabilities:		
Short-term debt	12.9	15.8
Accounts payable	9.3	7.4
Accrued personnel costs	30.3	24.8
Insurance reserves - current portion	25.6	28.7
Other current liabilities	23.9	34.4
Total Non-Financial Services current liabilities	102.0	111.1
Insurance reserves - long-term portion	81.5	86.4
Other long-term liabilities	33.6	24.2
Total Non-Financial Services liabilities	217.1	221.7
Financial Services		
Deposits	163.4	145.2
Short-term debt	5.2	5.2
Other liabilities	2.4	2.1
Total Financial Services liabilities	171.0	152.5
Total liabilities	388.1	374.2
Total shareholders' equity	164.5	139.8
Total liabilities and shareholders' equity	552.6	514.0